

Are you a Technical Marketing Manager - Technical Specialist and looking for a new challenge?
Do you have a couple of years of technical experience in the process industry and are you experienced with Vegetable Oil Refining plant/operations?

We are looking for you!

Technical Marketing Manager

with technical and communicational skills

Maastricht area

The technical marketing manager will provide technical and commercial support to PQ's Performance Chemicals group, specifically to the Specialty Adsorbents-silica gel product line for PQ's global Brewing and Edible Oil Processing & Biodiesel businesses. The position will also support technical development needs in other Chemicals businesses.

Your most important tasks:

- Act as the primary technical resource to the commercial and sales team for PQ's Brewing and Edible Oil Processing & Biodiesel in the following applications areas
 - Stabilization and filtration of beer.
 - Refining of edible oils and biofuels.
- Manage PQ's Specialty Adsorbents laboratory resources in cooperation with the R&D Manager, and provide consultation and direction to laboratory personnel in order to provide technical support to customers and generate business growth.
- Develop new applications for the Specialty Adsorbents product line.
- Meet with current and prospective global customers.
- Assist PQ's sales force in Specialty Adsorbent business by providing industry and application expertise in the technical benefits and operational fit for PQ's SORBSIL product line.
- Possess full understanding of beer brewing process to be able to dialogue with customers on process improvement, and the promotion and application of PQ Specialty Adsorbents -silica to improve beer quality and production efficiencies.
- Possess full understanding of vegetable oil refining processes to be able to dialogue with customers on process improvement, and the promotion and application of PQ Specialty Adsorbents -silica to improve oil quality and production efficiencies.
- Design trial protocols and oversee customer trials, including pre-trial analysis and follow-up laboratory analysis.
- Attend trade-shows and represent PQ at relevant conferences.
- Provide Marketing support to generate business growth, with particular focus on SORBSIL silica opportunities.
- Assistance in lead generation and sample follow-up.
- Travel domestically and internationally/ intercontinentally - as required to support field sales.

We offer:

- A job in a company with a rich history and solid financial performance.
- A good working atmosphere within an (international) team.
- Opportunities for development and training / courses.
- A more than fair salary.
- Good secondary conditions of employment, such as over 35 days of leave.
- Travel allowance, pension scheme and collective health insurance.
- Corporate fitness and various other possibilities in the field of vitality.

We ask:

- A bachelor's degree in Chemical Engineering/Chemistry or other relevant scientific discipline is required.
- A couple of years of technical experience in Edible Oil Processing/Edible Oil refining. Experience in Biodiesel industries is a plus. Knowledge and experience of the practical aspects of bleaching operations would be highly beneficial.
- Experience in Beer Brewing is a plus.
- Laboratory experience
- Strong English language skills, additional language skill is a plus
- Effective communication and computer skills needed for interactions with customers and within PQ (commercial departments, technical, plant operations, corporate, engineering, etc.).
- Strong interpersonal skills. Commercial experience is a plus.
- Willingness to travel (both domestic and international/ intercontinental)

We are:

PQ Corporation is a global manufacturer of inorganic chemicals with more than 70 production locations in 20 countries and 5 continents. With its products PQ serves a wide variety of industries, such as detergents, personal care, chemicals, pulp and paper and oil processing. PQ Corporation employs 3,000 people worldwide and has its headquarters in Malvern, USA.

Information about the position can be obtained from Arnd Oppermann, 0049-8912595970.

Further information about the PQ organization can be found on www.pq.com

Apply Now!

You can send your application letter with curriculum vitae via email to: vacaturesNL@pqcorp.com